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Access Capital Partners co-arranged the acquisition financing of Natural Distribution

Access Capital Partners has provided together with Idinvest Partners and IFE Mezzanine a €20m unitranche financing to support the buy-out of Natural Distribution by Argos Soditic.

Argos Soditic, a well-established midcap private equity manager operating in France, Switzerland and Italy, acquired from its founders, Natural Distribution, a UK based manufacturer and distributor of natural food supplements to pharmacies and specialised health food shops.

Created in 1988 by its previous owners and managers, the company has evolved from originally being a pure distributor of natural food supplements to developing its own branded products which today account for more than 70% of sales ("Santé Verte" and "Diet Horizon" being the flagship brands for Pharmacies and Diet Stores respectively).

In 2012, the Group generated sales in excess of €30m, mostly in France and, to a lower extent, in the UK. This represents a progression of more than 20% vs. 2011 actuals. Looking forward, the company intends to continue its growth by increasing the penetration in pharmacies and developing export markets.

About Access Capital Partners

Access Capital Partners (www.access-capital-partners.com) is a leading, independent European provider of investment solutions in private assets for investors with circa €4.7 billion under management. The firm currently employs 52 people operating or advising from Paris, Brussels, London, Helsinki and Munich.

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